

CAN AUTOMATION REDUCE LABELLING COSTS? FIVE STEPS TO CALCULATE POTENTIAL ROI

1



of Staff



% of Time

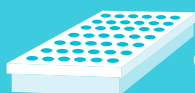


Waste



Downtime

DETERMINE COST OF CURRENT LABELLING METHOD



Flat?

OR



Round?



Small Batches?

OR



Large Volumes?



Compact Benchtop?

OR



Integrated Workcell?

2

DETERMINE PERFORMANCE REQUIREMENTS

3



Equipment Costs

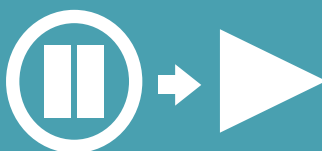


Consumable & Maintenance Costs

DETERMINE COST OF AUTOMATION OPERATION



Less Staff Dedicated to Labelling



Reduced Downtime



Increased Throughput & Decreased Sample Loss

4

CALCULATE TOTAL VALUE OF ESTIMATED PERFORMANCE IMPROVEMENTS

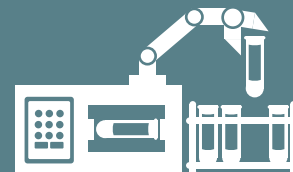
5



Your Existing Process



vs.



Projected Automated Process

COMPARE STATUS QUO VS. AUTOMATION